Factual Statement

- 1. BANKATLANTIC is a Federal/Stock Savings Bank and a wholly-owned subsidiary of BANKATLANTIC BANCORP, INC., a publicly held financial institution, traded on the New York Stock Exchange.
- 2. BankAtlantic is a "financial institution" as defined in 31 U.S.C. § 5312(a)(2), a "bank" as defined in 31 C.F.R. § 103.11(c); and an "insured depository institution" as defined in section 3(c)(2) of the Federal Deposit Insurance Act (12 U.S.C. § 1813(c)(2)).
- 3. BankAtlantic is subject to oversight and regulation by the Office of Thrift Supervision ("OTS").
- 4. The Bank Secrecy Act ("BSA"), 31 U.S.C. § 5311 et seq., and its implementing regulations, which Congress enacted to address an increase in criminal money laundering activities utilizing financial institutions, require domestic banks, insured banks and other financial institutions to maintain programs designed to detect and report suspicious activity that might be indicative of money laundering, terrorist financing and other financial crimes, and to maintain certain records and file reports related thereto that are especially useful in criminal, tax or regulatory investigations or proceedings.
- 5. The U.S. Department of Justice, Criminal Division, Asset Forfeiture and Money Laundering Section ("AFMLS"), and the U.S. Drug Enforcement Administration ("DEA"), have determined that from June 1997 through April 2004, BankAtlantic violated the anti-money laundering and suspicious activity reporting requirements of the Bank Secrecy Act and its implementing regulations. The violations at BankAtlantic were serious and systemic and allowed millions of dollars of suspicious financial transactions through BankAtlantic without detection by

BankAtlantic, including the deposit and transfer of more than \$10 million in suspected drug proceeds originating from U.S. undercover law enforcement operations. Millions of dollars in suspicious financial transactions were executed at BankAtlantic by unlicenced foreign money service businesses ("MSBs"), many doing business by and through offshore shell corporations, without detection or review by BankAtlantic.

Summary

Bank Atlantic's primary market, South Florida, is designated both a High Intensity Money Laundering and Related Financial Crime Area and a High Intensity Drug Trafficking Area. One branch of the Bank catered to high income/net worth clients including many nonresident aliens, offshore businesses, consulates and politically exposed persons about which Bank Atlantic had not sufficiently gathered or verified information. The Bank's geographic location, potentially high-risk customers and product lines and funds transfer operations required measures to control the risk of money laundering and other financial crimes. Despite the heightened risk, Bank Atlantic conducted business without effective systems and controls, as appropriate and practical, to detect and timely report suspicious activity. Ineffective internal controls, ineffective independent testing, and ineffective corrective actions to adverse audit findings led, in turn, to a failure on the part of Bank Atlantic to timely report suspicious transactions and a failure on the part of Bank Atlantic to adequately prevent the use of the bank for illicit money laundering purposes.

Following the Money Trail

7. This investigation originally focused on activities of professional money launderers operating in the United States and South America. As part of the investigation, undercover DEA

agents posed as professional money launderers who were able to launder drug proceeds for drug traffickers based in Colombia. South America.

- 8. The undercover agents would enter into agreements with the drug traffickers to pick up a certain amount of suspected drug proceeds that the traffickers had accumulated in the United States and to deposit those proceeds into the U.S. financial system. On each occasion, the undercover agents contacted a money courier, who worked for the drug trafficker and was in possession of suspected drug proceeds, and exchanged a code word provided by the drug traffickers. The undercover agents then met with the money courier in a busy public place, such as a parking lot, hotel, or shopping center. At the meeting, without exchanging any personal information, the money courier handed the undercover agent a bag, suitcase or briefcase containing suspected drug dollars, in amounts ranging from \$150,000 to \$500,000, and usually consisting of low denomination bills (\$5s. \$10s, and \$20s). The agents then deposited the suspected drug dollars into an undercover DEA bank account and awaited instructions from the money brokers. Usually, the money brokers would send a facsimile to the agents, providing wire transfer instructions for the money.
- 9. Upon review of the wire transfer instructions received from the professional money launderers identified during the investigation, as well as other accounts controlled by the money launderers, it was noted that more than \$7 million of suspected drug money was wire transferred to a handful of accounts at BankAtlantic. The recipient accounts at BankAtlantic were all managed by a single BankAtlantic branch manager (the "Account Manager").

Targeted Accounts at BankAtlantic

10. The accounts at BankAtlantic that had received suspected drug proceeds or were

related to those accounts were reviewed and analyzed by law enforcement, as well as other accounts managed by the suspect Account Manager. This review led to the identification of a number of accounts at BankAtlantic that were suspected of being used to launder drug money (hereinafter referred to as the "Targeted Accounts"). Upon review of the account activity, the Targeted Accounts demonstrated obvious "red flags" that should have put BankAtlantic on notice of an increased risk of money laundering. However, prior to this investigation, BankAtlantic did not identify and report the suspicious activity occurring in the Targeted Accounts, as required by the Bank Secrecy Act and its implementing regulations.

Summary of Activity in Targeted Accounts

- The Targeted Accounts at Bank Atlantic were characterized by two types of activity that should have been readily identified as suspicious and reported by Bank Atlantic. first, most of the accounts showed a high volume of incoming and outgoing wire transfers from various domestic and international accounts held in the names of <u>unrelated</u> individuals and corporations; and second, the accounts showed a high volume of check structuring activity.
- domestic and international accounts. The Targeted Accounts would in turn send wire transfers and/or checks to another entirely unrelated group of individuals and corporations. Many of the outgoing funds transfers were sent to domestic exporters of goods to South America or to savings and investment accounts held in the United States at other financial institutions by non-resident aliens ("NRAs"). This type of funds transfer activity is consistent with what is commonly referred to in the law enforcement and banking communities as the "Black Market Peso Exchange" (see

Attachment A for a detailed explanation of the "BMPE"). It was determined that in practice the Targeted Accounts were used almost exclusively to receive and transmit funds to and from unrelated third parties in a manner inconsistent with the stated business or personal purpose of the accounts.

- otherwise structured checks from hundreds of sources unaffiliated with the account owner. U.S. law enforcement agencies and financial institutions have long understood that BMPE money brokers frequently control dozens, sometimes hundreds, of checking accounts in the United States. These accounts are held in the names of unrelated individuals. Colombian and other South American money brokers, in addition to opening accounts in their own names and in the names of offshore shell corporations they control, frequently recruit persons to open checking accounts for them in the United States. Once the account is opened, the recruited person will endorse every blank check received at account opening and turn the signed blank checks over to the money broker. Using this technique, the money broker can easily obtain control over dozens of checking accounts that can be used for the temporary receipt of drug proceeds. Once the money broker sells those drug dollars to Colombian importers or investors, or other money brokers, the money broker can transfer the funds simply by writing a check to the customer, or as otherwise directed by the customer.
- 14. Some of the Targeted Accounts at BankAtlantic received thousands of such checks through "pouch deposits" made by couriers arriving from South America, addressed and delivered to the Account Manager. An analysis of pouch deposits into one such account revealed that over the course of four years, more than 4,000 checks were deposited in such manner, wherein most checks were written from only a handful of originator accounts. Many of the originator accounts

were used for several years, with sequential check deposits covering every check issued against the originator account, starting with check number 100, then proceeding through months, or even years, to check numbers 101, 102, 103, etc., each written in large round dollar amounts, typically between \$7,000 and \$15,000. Upon detailed examination of the checks, the face of the checks frequently reveal that in many cases, the signature, the dollar amount, and the payee information were each written in different handwriting with different ink.

- The Targeted Accounts included the following characteristics which should have raised red flags at BankAtlantic:
 - a. Accounts controlled by NRA's, but held in the name of offshore shell corporations, particularly "bearer share" corporations, which are easily incorporated in such jurisdictions as the British Virgin Islands.
 - b. Accounts controlled by domestic businesses that sell or export goods to South American customers, but generally receive payment from United States sources.
 - c. Foreign MSBs that were determined to be unlicensed. Foreign MSBs operating by and through bank accounts in the United States must comply with the licensing requirements of the state where they maintain their bank account, as well as any applicable licensing requirements in their host country. Many states, including Florida, publish a list of licensed MSBs on the Internet. Many foreign countries, including Colombia, do the same. "Unlicensed" generally means unregulated. Domestic financial institutions should verify that foreign MSB customers have complied with the licensing requirements of their applicable jurisdictions, and be satisfied with the foreign MSB's own anti-money laundering ("AML") and know-your-customer ("KYC") policies, procedures and controls.
 - d. Individual accounts held by NRAs and U.S. residents being used to transmit

funds for unrelated persons. These accounts are easily identified by numerous unrelated sources of incoming and outgoing transfers by check and wire. Individuals operating such accounts may be considered to be MSBs and may be subject to the licensing requirements.

e. Foreign MSBs - licensed - operating by and through offshore shell corporations. Several BankAtlantic NRA customers operated MSB accounts, but maintained the accounts in the name of offshore shell corporations. Account documentation established that the customers informed BankAtlantic, and that BankAtlantic personnel understood, that the customers were licensed foreign MSBs, but were operating in the name of offshore shell corporations to avoid "restrictive" foreign laws and regulations. Any foreign person or entity opening a domestic account in a manner designed to avoid foreign laws and regulations, or in a manner that makes it difficult to trace account transactions to the beneficial owner, should raise immediate red flags for the domestic bank maintaining such account. Transparency is essential for proper regulation of MSBs and any such business seeking secreey and confidentiality should be sharply scrutinized.

BankAtlantic's Failure to Identify and Report Suspicious Activity in Targeted Accounts

16. As noted, most of the Targeted Accounts were managed by a single BankAtlantic employee, the Account Manager, who was a BankAtlantic branch manager. There is no question that the Account Manager received adequate AML and BSA training; the Account Manager was well-versed and educated in money laundering techniques and risks, including the Black Market Peso Exchange, as well as the reporting requirements of the Bank Secrecy Act and its implementing regulations. The Account Manager was also very experienced in international private banking relationships and served on a critical anti-money laundering committee organized by BankAtlantic.

- And the same time, the Account Manager was intimately familiar with the South American owners of the Targeted Accounts, having personally handled most of their major account transactions for several years. The Account Manager spent a significant amount of time discussing the Targeted Accounts and the transactions with the owners, and was intimately familiar with the nature of the owners' businesses. Thus, the Account Manager was aware that the South American owners of the accounts were opening and controlling the accounts by and through the use of offshore shell corporations. The Account Manager understood that this arrangement was designed to avoid 'restrictive' South American laws and regulations, particularly with respect to foreign currency exchange houses (casas de cambios).
- 18. Although the Account Manager personally handled most of the suspicious transactions summarized above, including the receipt of hundreds of pouch deposits containing sequential and structured checks, the Account Manager failed to take any action to report the suspicious activity, as required by the Bank Secrecy Act.
- BankAtlantic because of the high risks and costs associated with such accounts. The Account Manager actively participated in developing the bank's program to identify and close all MSB accounts. Some of the Targeted Accounts were MSBs under the Account Manager's supervision. The Account Manager closed the MSB Targeted Accounts, as directed by BankAtlantic management, but not before the Account Manager opened new accounts for the South American owners of the accounts under different account names. These Targeted Accounts were originally held under corporate names, but the Account Manager opened the new "spin off accounts" under

individual names. The account activity in the spin off accounts remained largely identical to the activity in the previous accounts, yet the Account Manager continued to fail to report the activity. Indeed, soon after they were opened, the spin off accounts began receiving money originating from U.S. undercover law enforcement operations.

Accounts, and in fact concealed facts from bank management, the bank failed in its responsibility to maintain the required and necessary procedures and systems to *independently* identify and report suspicious activity. Serious and systemic AML and BSA compliance failures existed uncorrected at BankAtlantic for several years.

Anti Money Laundering Program Requirements

- 21. Pursuant to Title 31, United States Code, Section 5318(h)(1) and 12 C.F.R. § 563.177(c), BankAtlantic was required to establish and maintain an anti-money laundering (AML) compliance program that, at a minimum: (a) provides internal policies, procedures, and controls designed to guard against money laundering; (b) provides for an individual or individuals to coordinate and monitor day-to-day compliance with the BSA and AML requirements: (c) provides for an ongoing employee training program; and (d) provides for independent testing for compliance conducted by bank personnel or an outside party.
- BankAtlantic was required pursuant to 31 U.S.C. § 5318(g), 31 C.F.R. § 103.18, and 12 C.F.R. § 563.177 and § 563.180 to file with the Department of Treasury a Suspicious Activity Report ("SAR"), in accordance with the form's instructions, when it detected the type of activity described above in paragraphs 11 through 20. The requirement became effective on

April 1, 1996. According to the form's instructions, BankAtlantic was required to file a SAR with the Department of Treasury's Financial Crimes Enforcement Network ("FinCEN") no later than thirty (30) calendar days after the date of initial detection of facts that might have constituted a basis for filing a SAR.

- 23. BankAtlantic is required pursuant to 31 C.F.R. § 103.18, which became effective on April 1, 1996, to report any transaction conducted or attempted by, at, or through the bank, if it involved or aggregated at least \$5,000 in funds or other assets, and the bank knew, suspected, or had reason to suspect that:
 - (i) The transaction involved funds derived from illegal activities or was intended or conducted in order to hide or disguise funds or assets derived from illegal activities (including, without limitation, the ownership, nature, source, location, or control of such funds or assets) as part of a plan to violate or evade any federal law or regulation or to avoid any transaction reporting requirement under federal law or regulation.
 - (ii) The transaction was designed to evade any requirements promulgated under the Bank Secrecy Act.
 - (iii) The transaction had no business or apparent lawful purpose or was not the sort in which the particular customer would normally be expected to engage, and the bank knew of no reasonable explanation for the transaction after examining the available facts, including the background and possible purpose of the transaction.

Know Your Customer Requirements

24. OTS has advised its member banks, including BankAtlantic, that an effective KYC program should incorporate the following principles into the association's business practices:

¹ See OTS Compliance Activities 400,5 (Dec. 1999).

- a. Determine the true identity of all customers requesting services:
- b. Determine the customer's source(s) of funds for transactions;
- c. Determine the particular customer's normal and expected transactions;
- d. Monitor customer transactions to determine if they are consistent with the normal and expected transactions for that customer or for similar categories or classes of customers:
- e. Identify customer transactions that do not appear to be consistent with normal and expected transactions for that particular customer or for customers in similar categories or classes; and
- f. Determine if a transaction is unusual or suspicious and, if so, report those transactions.

BankAtlantic's BSA Program Failures

- Although BankAtlantic's Board of Directors formally approved a KYC policy in February 1999, bank records evidence that through 2004, this policy was not effectively implemented or enforced. In 2002, BankAtlantic's internal auditors advised bank management that bank employees were failing to adequately collect KYC information in writing at the bank branches. The auditors found that bank employees would generally discuss KYC information with customers during the account opening process, but failed to reduce such information to writing or conduct the KYC process in a systematic manner. Little secondary review of customer KYC information was conducted to corroborate the information or ensure that it was complete, adequate or reliable.
- 26. Despite enactment of the PATRIOT Act in 2001, which included additional mandatory KYC requirements (pursuant to implementing regulation 31 C.F.R § 103.121). BankAtlantic failed to correct the long-standing deficiencies in violation of 31 C.F.R. § 103.121(b)(2)(i)(A)(4)(i) and 31 C.F.R. § 103.121(b)(2)(i)(B).

BankAtlantic's High-Risk Banking Operations

- 27. Federal financial institution regulatory agencies, including OTS, have advised financial institutions that the nature and extent of their KYC and AML program depends upon the risks associated with the particular institution and its financial products. With respect to Bank Atlantic's operational profile, products, services and geographic location in South Florida, there is an inherent higher risk of money laundering that requires enhanced anti-money controls and customer due diligence when providing international private banking services.
- BankAtlantic acquired Miami-based MegaBank. Shortly after the acquisition, BankAtlantic's internal audit controls identified suspicious activity within the MegaBank international operations. Upon detecting the suspicious activity, BankAtlantic immediately notified law enforcement. BankAtlantic fully cooperated with the Federal Bureau of Investigation, the U.S. Customs Service, and the U.S. Attorney for the Southern District of Florida in a long-term investigation that exposed hundreds of former-MegaBank accounts at BankAtlantic that were suspected of being used by money brokers operating out of Colombia to launder drug money. Law enforcement discovered that hundreds of the accounts (acquired in connection with the MegaBank acquisition) were being used by Colombian money launderers to deposit proceeds from the sale of illegal narcotics. Most of the drug money deposited into these accounts was sent through pouch deposits, made by independent couriers arriving from Colombia. The money laundering investigation concluded in 1996 with the seizure of the suspect accounts by law enforcement and the indictment and subsequent conviction of former MegaBank employees.

- 29. Throughout the MegaBank investigation, BankAtlantic's cooperation and assistance with law enforcement was exemplary. Further, at the conclusion of the investigation, BankAtlantic informed law enforcement that it was closing the MegaBank international banking operation. And in fact, BankAtlantic appeared to follow through with that stated intent, by physically closing the branch where the MegaBank international operation was conducted.
- 30. Although BankAtlantic had in fact closed down the MegaBank international banking operation in 1996, it opened a new branch in Miami in 1997 which catered in part to international high income/net worth clients, some of which were inherently high risk clients. This new branch was managed by a single bank employee, the above mentioned Account Manager, and was given the name International Private Banking.
- 31. Although BankAtlantic's private banking department would not roday be subject to the enhanced due diligence requirements of Section 312 of the USA PATRIOT Act (because the bank did not require a \$1 million minimum balance for the accounts), Federal regulators have for many years counseled banks to use extreme caution in maintaining a private banking operation. Because of the higher risk of money laundering associated with such accounts, and the close relationship between private banking customers and the "relationship managers," regulators have urged banks to exercise increased diligence to monitor private banking transactions, independent of the private banking department. For example, on June 30, 1997, the Federal Reserve issued Supervisory Letter SR 97-19 (SUP), which outlined the essential elements associated with sound private banking activities, to include:
 - a. <u>Management Oversight</u>. Active oversight by senior management; senior management must be proactive in overseeing compliance with corporate policies and

procedures.

- b. <u>Policies and Procedures</u>. Private banking should have its own written KYC policies and procedures that identifies the customer, the source of wealth and lines of business, references, referrals; and systems in place to identify red flags and suspicious transactions.
- c. <u>Risk Management Practices and Monitoring Systems</u>. Private banking departments should retain documentation on their clients, and exercise due diligence to corroborate information provided by the customer, including beneficial ownership information by offshore entities; bank's must maintain independent monitoring systems to allow the bank to analyze and manage the private banking department and monitor accounts for suspicious activities.
- d. <u>Segregation of Duties, Compliance, and Audit.</u> Banks must have an effective system of oversight by senior managers and board committees, as well as guidelines requiring segregation of duties to prevent the unauthorized waiver of documentation requirements, poorly documented referrals, and overlooked suspicious activities. Strong compliance and internal audit programs are essential.

BankAtlantic's regulator, OTS, has published similar guidelines.²

BankAtlantic management failed to manage private banking as a separate and unique entity and activity or oversee private banking's compliance with BankAtlantic policies and procedures. Nearly the entire portfolio of private banking accounts was managed exclusively by a single officer. Although senior managers outside of private banking were available to resolve specific problems brought to their attention, insufficient supervision or control was provided. Management reports and summaries provided bottom line statistics reflecting low cost deposit growth, but most private

² See. e.g., OTS Trust Activities Handbook. Section 740 (July 2001).

banking data was merged with non-private banking activity and was not independently reviewed and monitored by management or internal auditors.

33. From 1997 to 2004, private banking operations were audited just once in year 2000 by BankAtlantic internal auditors, but even then, without any transactional testing or review for AML and BSA compliance concerns. Consequently, BankAtlantic's private banking operation functioned without comprehensive procedures, reviews, and internal controls addressing risks associated with these clients.

Monitoring of Suspicious Transactions

- BankAtlantic failed to use KYC information, or any other profile information, to monitor account transactions, one of the major purposes of the KYC data collection effort. Many of the Targeted Accounts discussed above were the subject of SARs filed by other financial institutions, which generally handled correspondent transactions to and from the Targeted Accounts. These financial institutions were filing SARs on transactions affecting the Targeted Accounts. usually reporting a pattern of suspicious international wire transfers to and from offshore corporations, particularly money service businesses based in South America and other high-risk jurisdictions, and individuals located in South Florida by and through the Targeted Accounts. These banks typically employed advanced anti-money laundering software programs that evaluate risk by the type of entity involved, the geographical location of the entity, and the nature of the financial transaction in question, among other factors.
- 35. With respect to each of the Targeted Accounts, no SARs were filed, nor was law enforcement otherwise notified, until well after this investigation became known to bank

management. Through 2004, BankAtlantic had limited ability to systematically monitor a customer's transactions for money laundering or other criminal activities. Branch employees were generally trained to identify and report suspicious activity, but BankAtlantic had little ability to identify suspicious activity not directly observed and reported by an individual branch employee. For example, BankAtlantic's wire room operation had no procedures to monitor for suspicious wire transfer activity, including the ability to monitor wire transfers executed by customers over the Internet. BankAtlantic had limited system-wide ability (beyond individual branch employees) to monitor or identify structured cash deposits intended to avoid scrutiny by law enforcement. A review of cash deposits at BankAtlantic between January 2003 and January 2005 identified more than \$80 million in suspicious structured cash deposits into dozens of accounts (structured deposits of slightly less than \$10,000 each day designed to avoid the cash transaction reporting requirements of the BSA).

BankAtlantic's Remedial Actions

- Throughout this investigation, BankAtlantic's cooperation with law enforcement and regulators has been extraordinary. Immediately upon learning of the criminal investigation, BankAtlantic devoted considerable resources to assist the government's investigation, terminated the employment of culpable employees, including the Account Manager, and identified, reported, and ultimately closed accounts used to process suspicious transactions, including each of the Targeted Accounts. BankAtlantic also took significant steps to correct the identified BSA and AML deficiencies, including:
 - a. Contracted with AML and BSA compliance experts from a major accounting and consulting firm to: (1) assist BankAtlantic in conducting a comprehensive audit of

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BankAtlantic's BSA and AML programs; (2) conduct a "look-back" analysis of accounts and transactions, including a detailed review of all private banking accounts, and to file SARs where appropriate; and (3) make recommendations for restructuring BankAtlantic's BSA and AML compliance programs, including the development of enhanced BSA and AML polices and procedures.

- b. Created a new BSA and AML department, currently staffed by more than 45 full-time employees, who are exclusively engaged in BSA and AML compliance.
- c. Implemented enhanced personnel training programs for BSA and AML compliance.
- d. Purchased, developed and implemented advanced anti-money laundering systems and software.
- e. Replaced its existing internal BSA and AML audit function with an independent BSA and AML auditor that exclusively examines, tests, and reports on BSA and AML compliance areas.

Black Market Peso Exchange

- The Black Market Peso Exchange ("BMPE") is a trade-based money laundering system through which Colombian money brokers facilitate a non-regulated currency exchange of United States dollars for Colombian pesos. Colombian drug traffickers hold large quantities of United States dollars derived from retail drug trafficking in the United States that they need to convert into local currency for use in Colombia. At the same time, Colombian and other South American businesses often seek United States dollars to pay for "imported" goods or services from an unregulated exchange, so that they can avoid government scrutiny, import duties, sales taxes, and income taxes, red tape, and the often less-favorable exchange rates associated with the formal currency exchange mechanisms.
- 2. For example, under Colombian foreign exchange laws, a Colombian who needs to purchase United States currency to pay for imports is legally required to do this through the "regulated" or "formal" currency exchange market. Accordingly, non-financed. United States dollar payments for goods imported into Colombia must occur by one of three methods: (1) transactions through Colombian financial institutions regulated by the Banco de la República; (2) transactions through formal currency exchange houses licensed by the Superintendencia Bancaria to engage in international currency transfers; or (3) transactions from a dollar denominated account at a foreign bank, called a "Cuenta Corriente de Compensación" (current compensation account) that is registered in the importer's name with the Banco de la República.
- 3. All dollar payments for imported goods on the formal exchange market are supposed to be reported to the Banco de República and the Direction de Impuestos y Aduanas Nacionales ("DIAN"), which is the Colombian customs and taxing authority. The legitimacy of

all payments for all import goods is corroborated through formal declarations that must be filed with the banks and are forwarded to the DIAN. In theory, these declarations should match. dollar for dollar, the declared value of the imported goods, as stated on the Colombian customs entry documents for those goods, which are also retained by the DIAN. Although Colombians can legally purchase United States currency on the so called "non-regulated," "free," or "parallel" currency exchange market for such things as personal use, travel, and minor personal investments, they cannot use the parallel exchange market to purchase United States dollar payments for imported goods. However, many Colombian businesses do not pay for imports using the formal exchange markets and, instead, use the parallel market to pay for imports.

4. That Colombian businesses are required to use the formal currency exchange market for import and export activities is common knowledge in Colombia. Nonetheless, these legal requirements are often circumvented by businesses which, for the most part, introduce goods into Colombia by under-reporting the true value of imported goods or by importing the goods into Colombia without reporting them. These Colombian businesses usually have to pay for their goods with United States dollars, but they obtain such dollars on the parallel exchange market, thereby avoiding the reporting requirements of the formal exchange market and disguising the evasion of customs duties, sales taxes, and income taxes. The portion of the parallel exchange market that caters to this is referred to as the "black" currency exchange market. The currency transactions are deemed "black" for two reasons. First, they are designed to promote and disguise these widespread smuggling operations and the related tax evasion. Second, a significant source of "unregulated" dollars in Colombia and other South American countries is drug trafficking. That dollar payments for smuggled goods in Colombia and other

South American countries can come from drug trafficking activity is common knowledge in Colombia, as well as in Latin America and Carribean countries that export goods to Colombia.

- Having set forth the reasons why imported goods and foreign services are often paid for with drug proceeds, the next step is to explain how those drug proceeds end up in the bank accounts of United States exporters and other foreign entities that sell goods and services in Colombia. In the typical BMPE currency exchange transaction, a BMPE money broker meets with Colombian drug traffickers who hold large amounts of retail drug proceeds in the form of United States dollars in the United States and other places. These drug proceeds may be waiting in stash-houses or have already been laundered into the United States financial system by the drug trafficking organizations. The BMPE broker agrees to purchase drug dollars from the drug traffickers with Colombian pesos at a heavily discounted exchange rate. The BMPE broker then finds Colombian or other South American customers – usually businesses that seek United States dollars to pay for imports or other foreign services - and sells the Colombian or South American customers the right to use the drug dollars. The broker negotiates a dollar/peso exchange rate with his Colombian and South American customers at rates lower than the formal currency exchange market rates, but higher than the broker paid for the dollars. The Colombian and South American customers inform the broker where the United States dollars purchased need to be delivered. This information is passed on to a money laundering organization in the United States or elsewhere that executes the delivery.
- 6. In the typical BMPE transaction involving drug proceeds, the purchased drug proceeds will be wire transferred to the bank account of a United States or foreign company that sold goods or services to the broker's Colombian or South American customer. Once the United

States dollars are delivered to their United States or foreign destination, the broker gives his Colombian or other South American customers proof the dollars were sent (e.g., copies of the United States dollar wire transfer requests or confirmations). The Colombian or other South American customers pay the broker the equivalent in Colombian pesos at the previously negotiated exchange rate. In turn, the broker transfers any pesos he receives from his customers to the drug trafficking organization that sold him the United States dollars, and the broker retains the profit he made on the exchange transactions.

7. Thus, without using any formal legal currency exchange mechanism, drug traffickers exchange the drug dollars they own in the United States and elsewhere for Colombian pesos they can spend in Colombia. On the other side of the transaction, again without using any formal legal currency exchange mechanism, Colombian or other South American businesses exchange pesos for United States dollar payments that originate in the United States to pay for the purchase of goods imported into Colombia or other South American countries or to pay for services from foreign companies.